

Peeling the Economic Onion: Global, National, and Regional Economies

Mark Kajita
John Mitchell

March 23, 2010



Mark Kajita

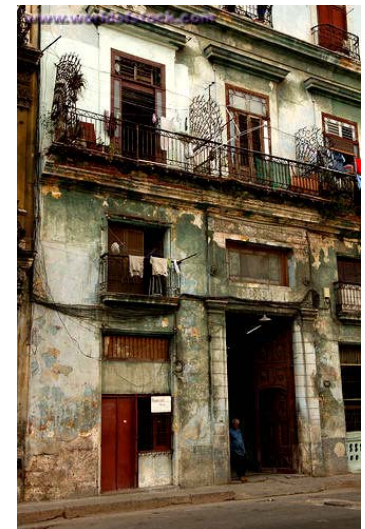
Architecture

- Definition:
The art and science of erecting buildings

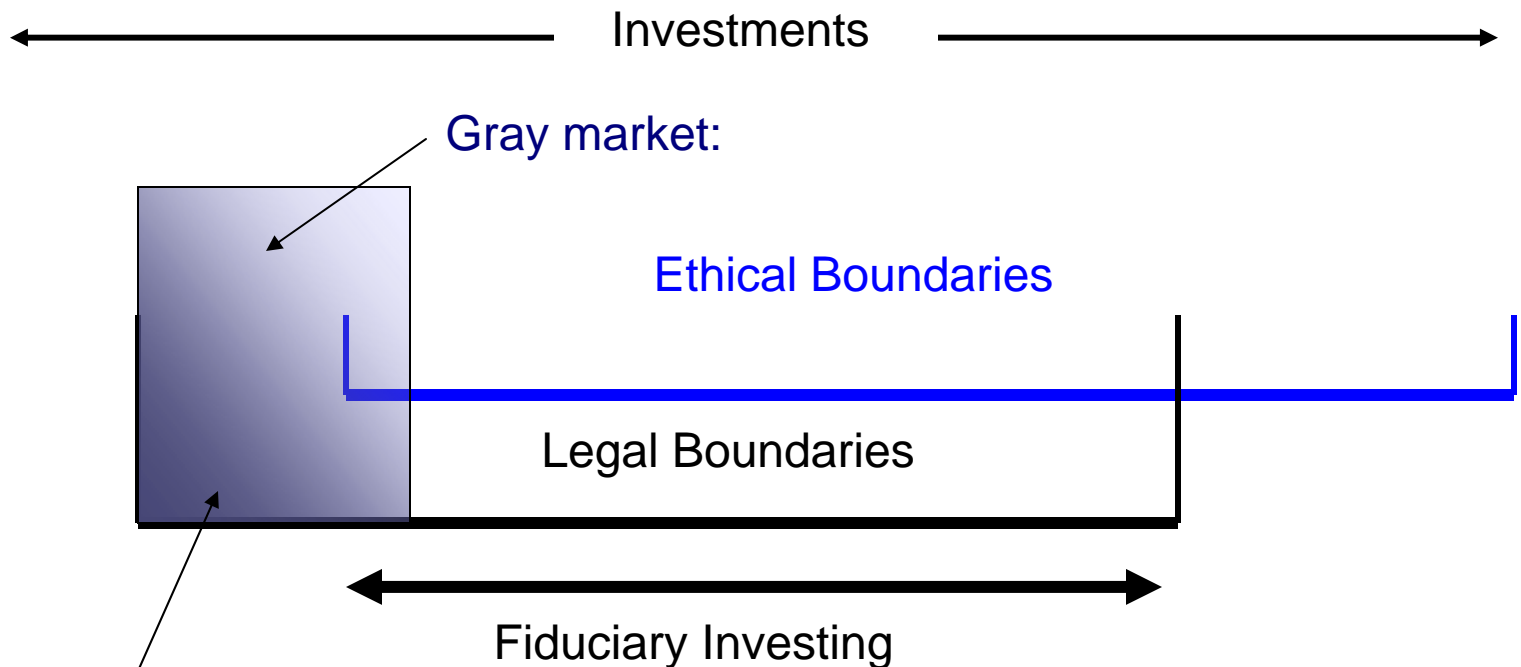


The Beauty of the Facade

- Is the façade appealing or is it dilapidated?
- Will the buyer be willing to buy into something that it can see is structurally sound?



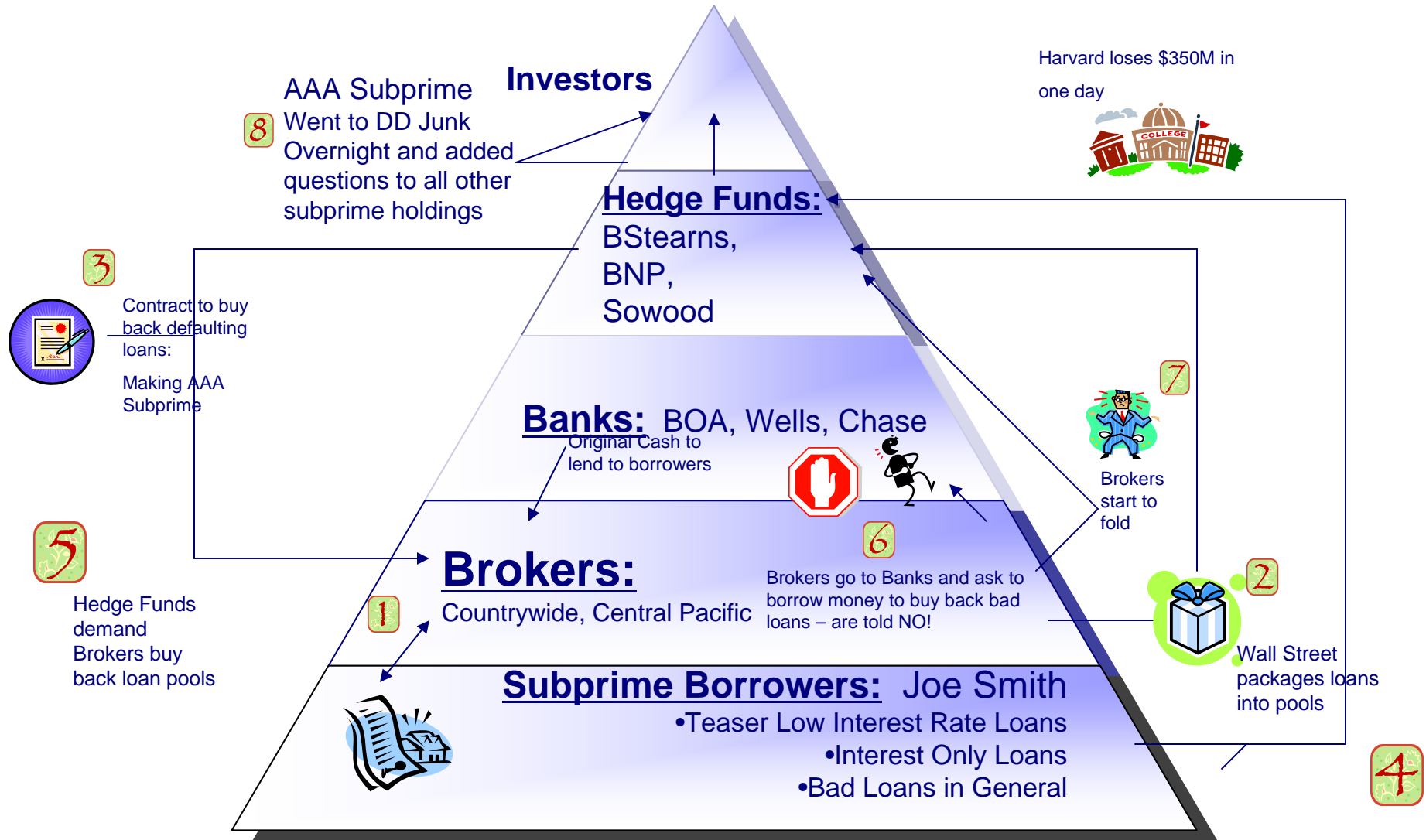
What is the Gray Market?



Denoted through words like:

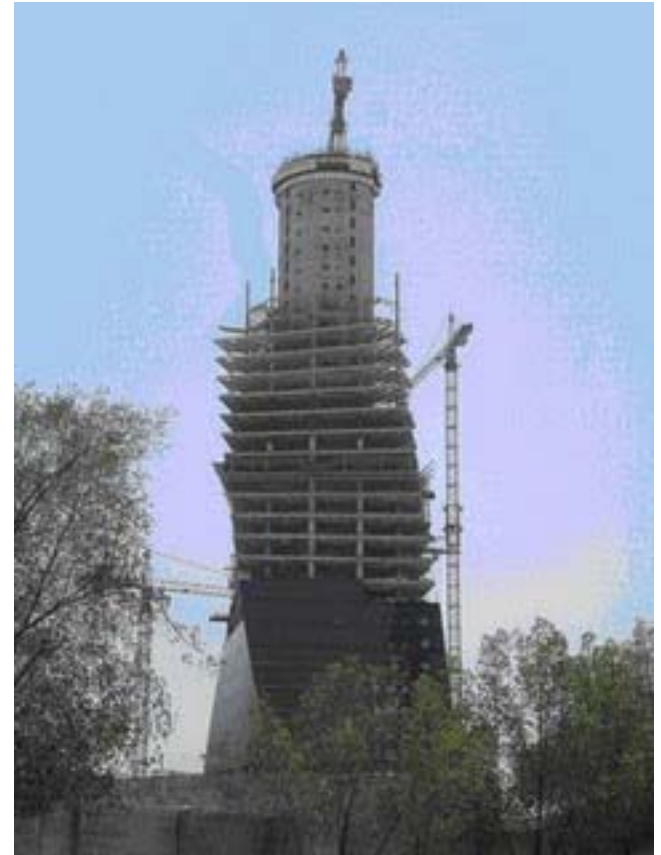
- Cutting Edge
- Loophole
- High rate of return
- Unregulated
- Senate hearings
- Ponzi
- Illiquid/Inefficient

What Caused the Problems?



Strength of Structure

- How strong is the skeleton of the building...
- Is it sound or is it dangerous?



The Crisis spreads to the Economy



Credit
Crisis



Companies cut
Expenses and
Delayed orders



Companies
lay off
Employees



Consumer
stops
spending &
economy
goes into
recession

Inventory Story...

The Inventory Story

 Print Graphic

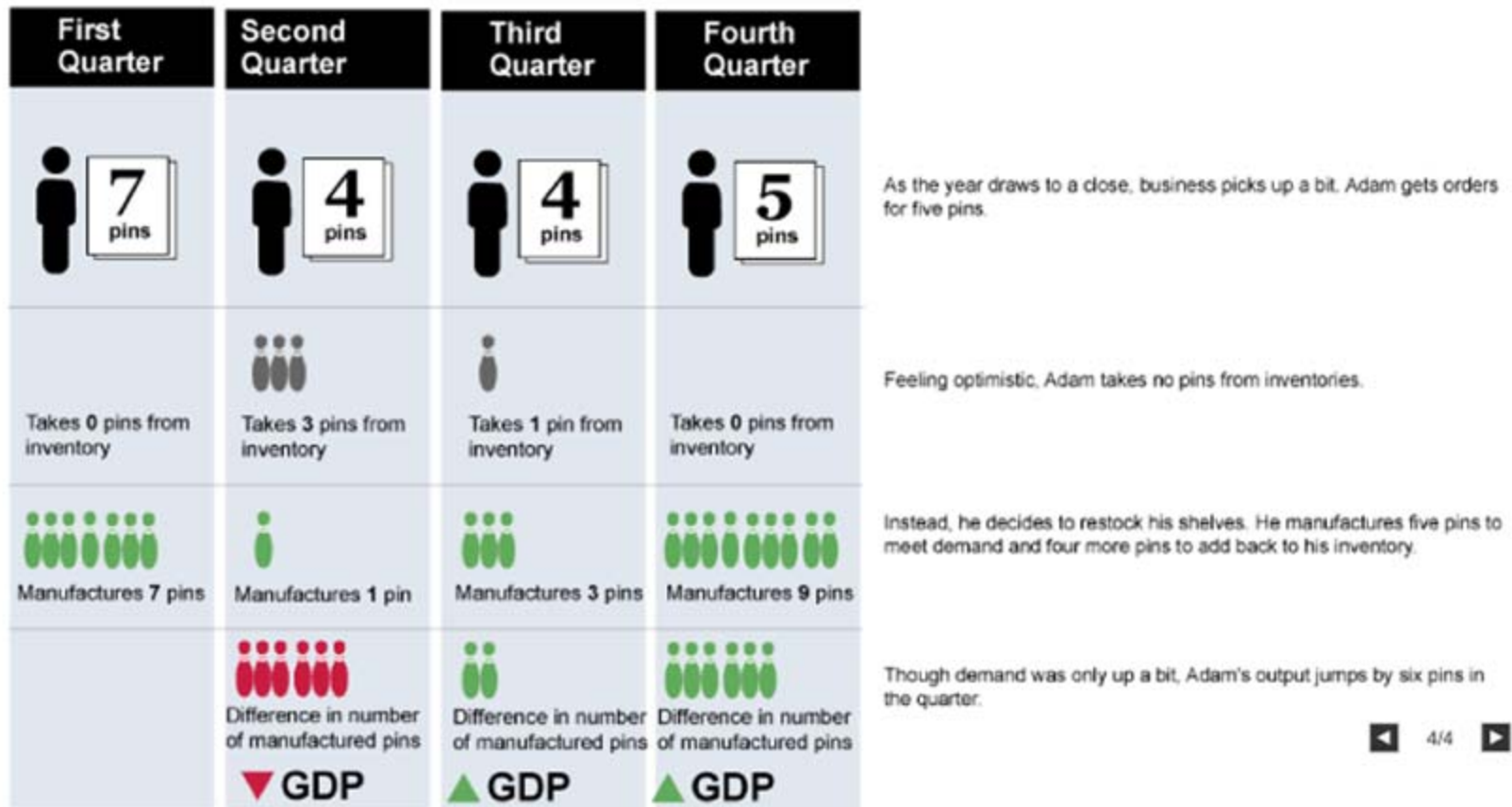
Adam runs a factory that makes bowling pins. His pin factory's effect on gross domestic product depends on how many pins he makes and how much he takes from inventory. These decisions can cause big swings in GDP even if demand from customers is little changed. [See related article.](#)

Quarter 1

Quarter 2

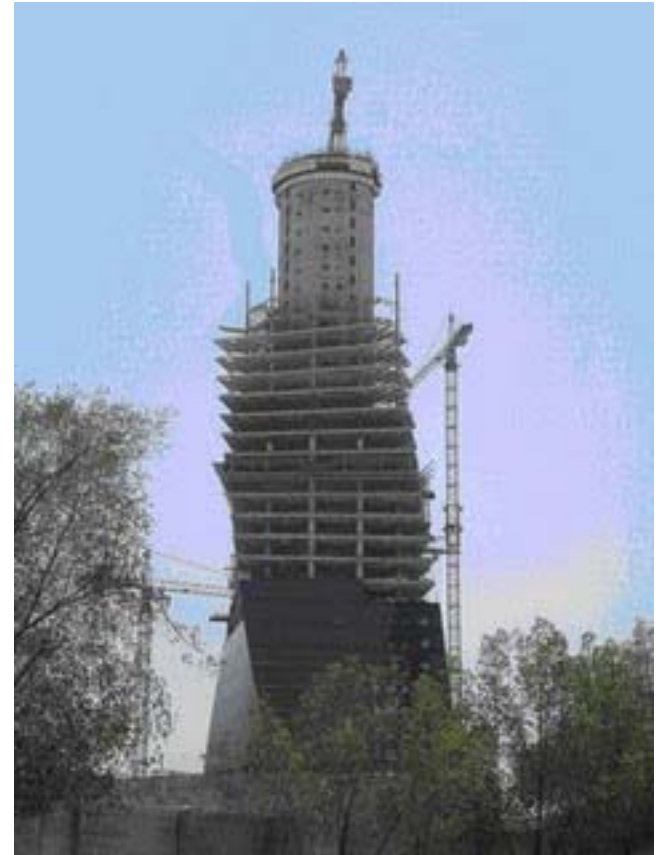
Quarter 3

Quarter 4



Economic Structure

What is the Current
Structure of the US
and Global
economy?



Factory transition into consumer confidence?

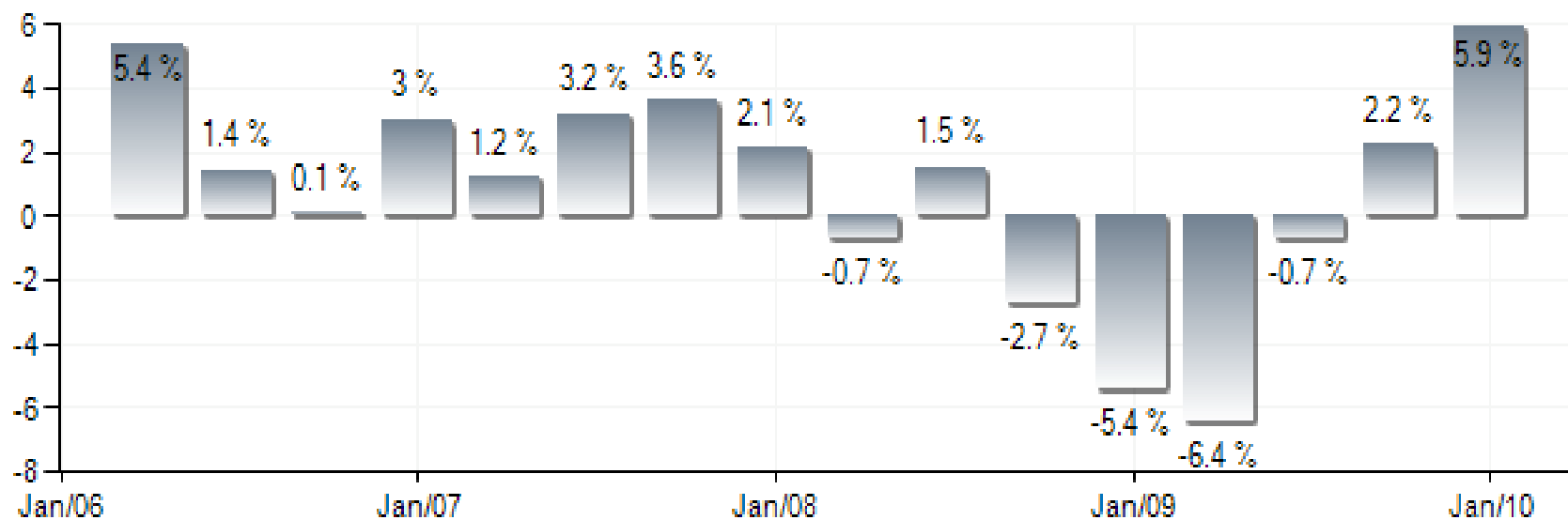
- Start of the factory led recovery
- Next step is a restoration of consumer sentiment



US GDP Rates

United States GDP Growth Rate

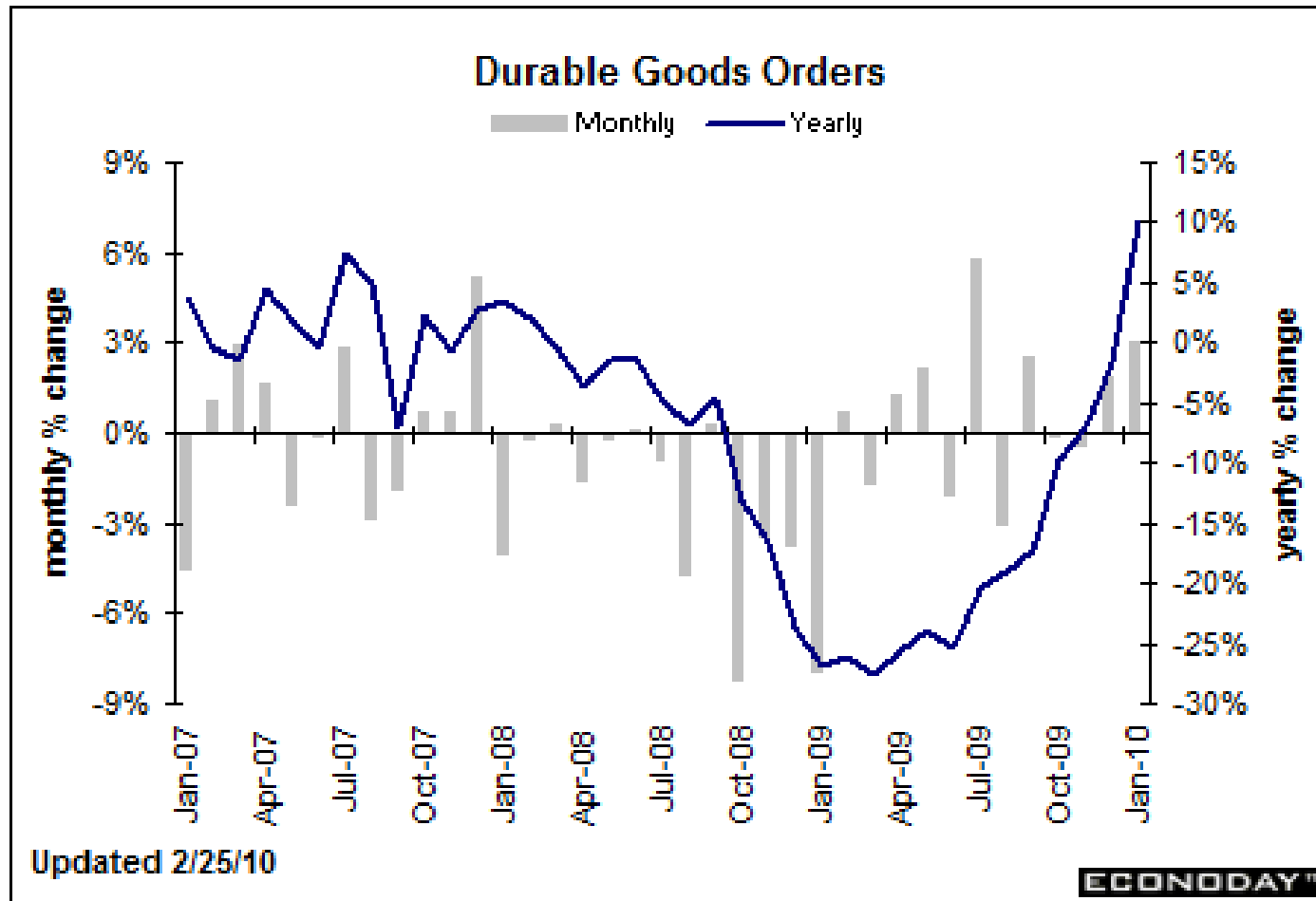
— Annual GDP Growth Adjusted by Inflation



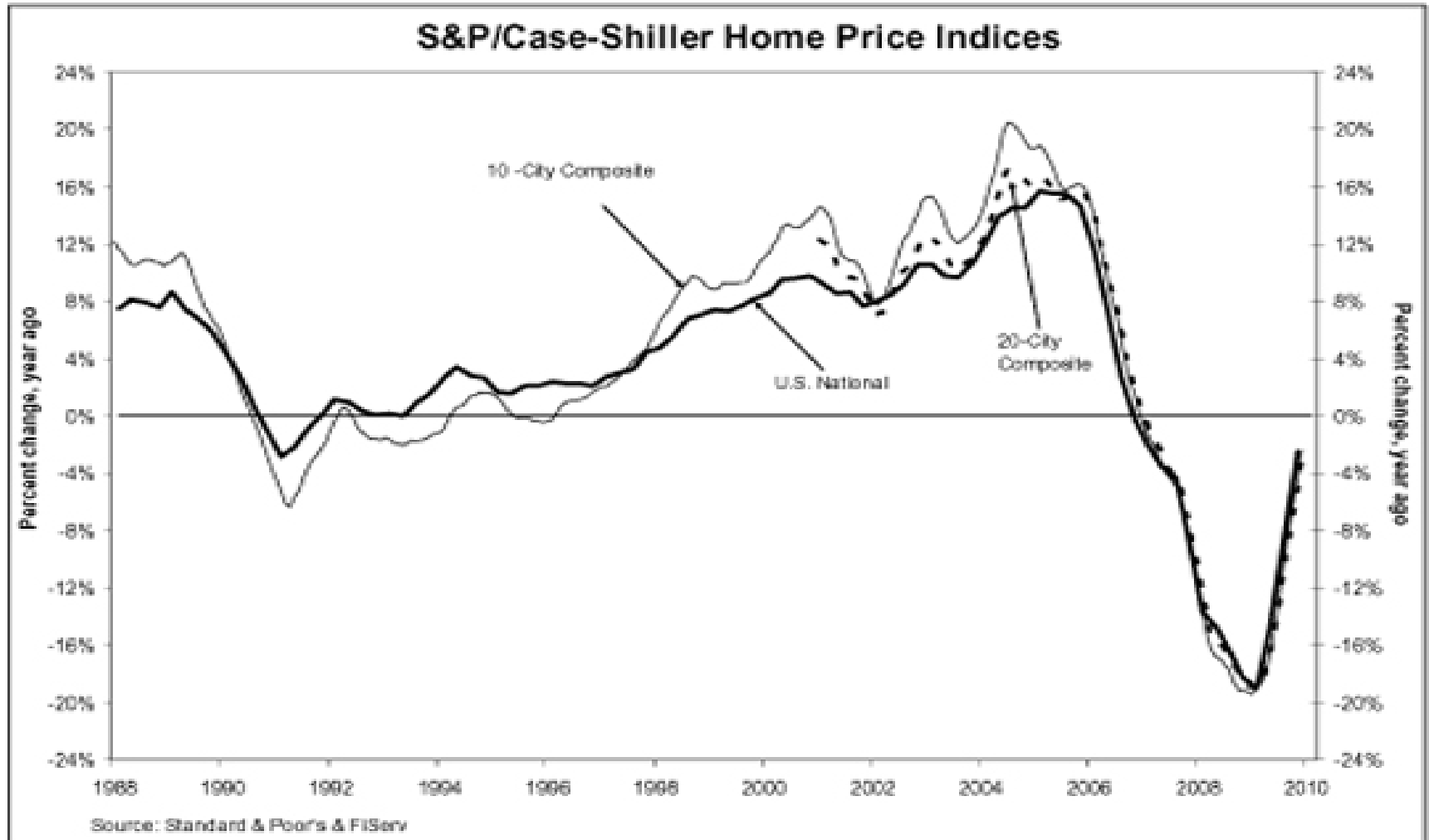
source: Bureau of Economic Analysis

www.tradingeconomics.com

Durable Goods Orders

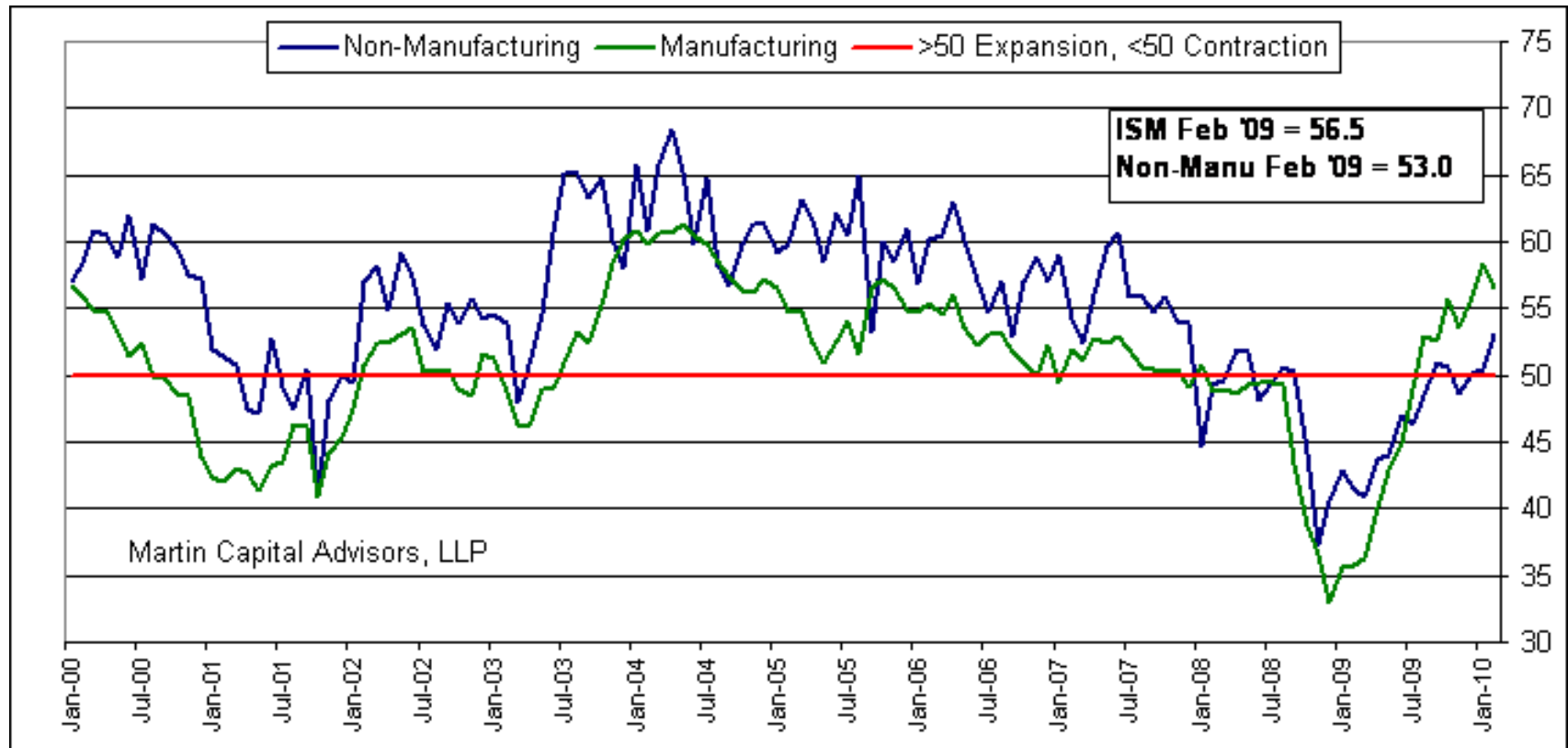


Case Schiller Price Index

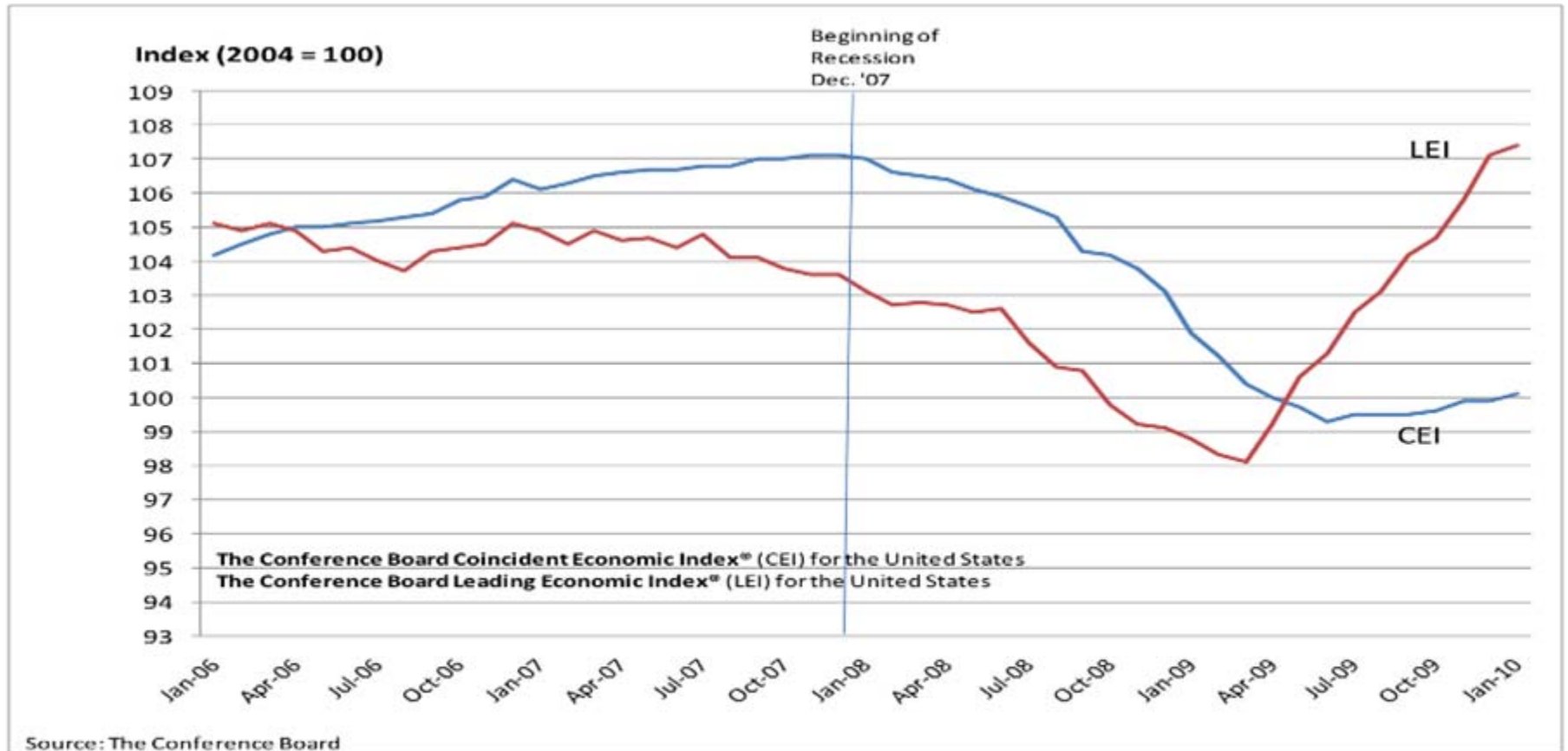


ISM Information

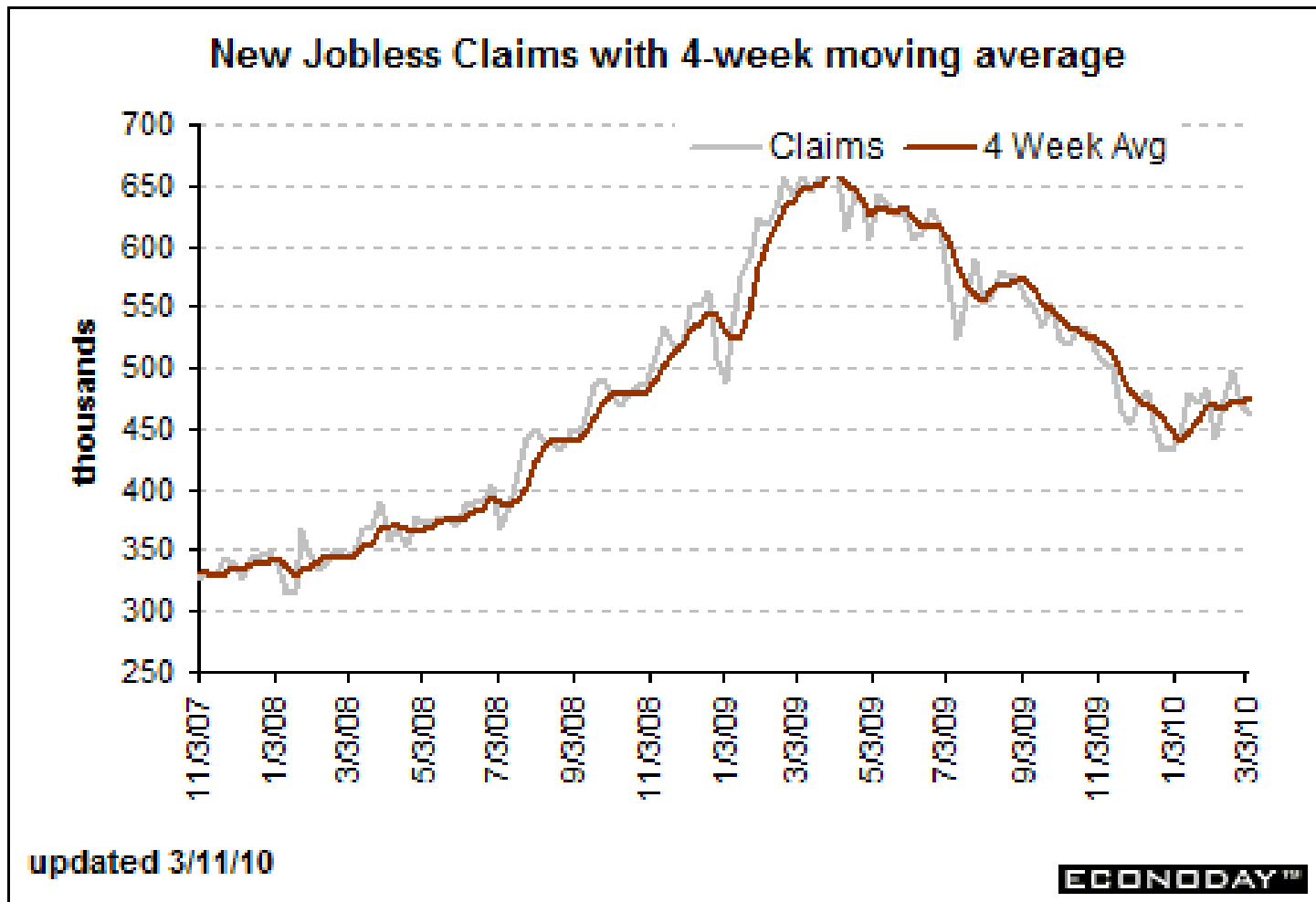
Institute for Supply Management Indices



Leading Economic Indicators

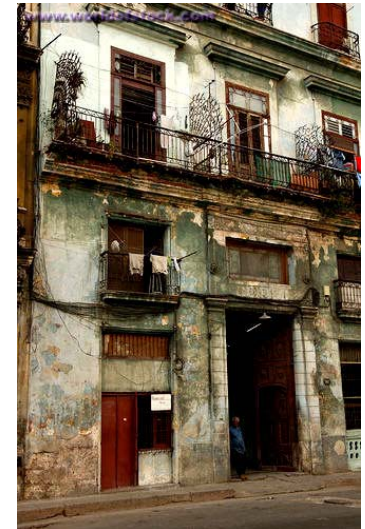


US Weekly Jobless Claims



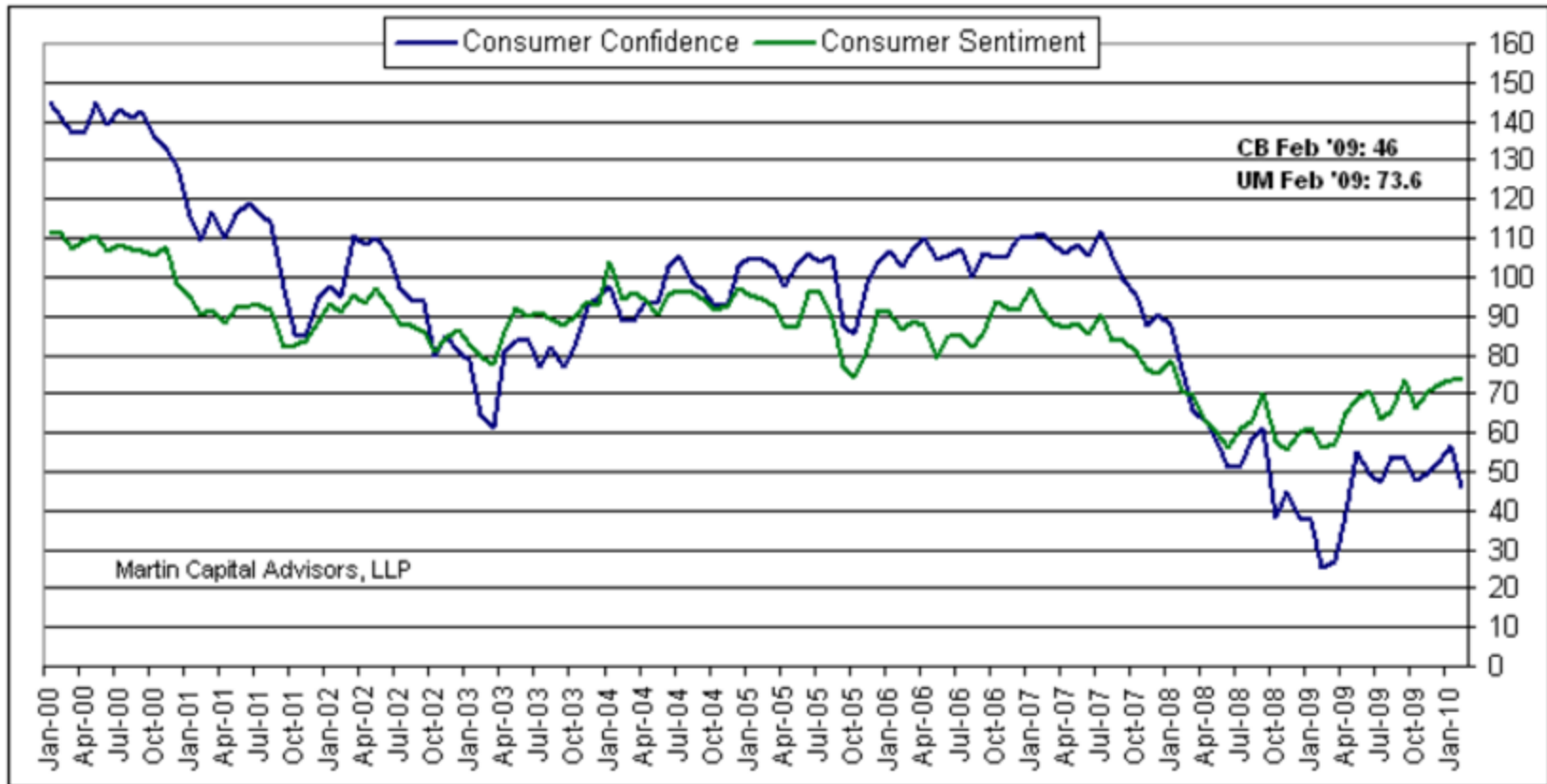
The Facade

- Are Americans happy with the strength of the structure?



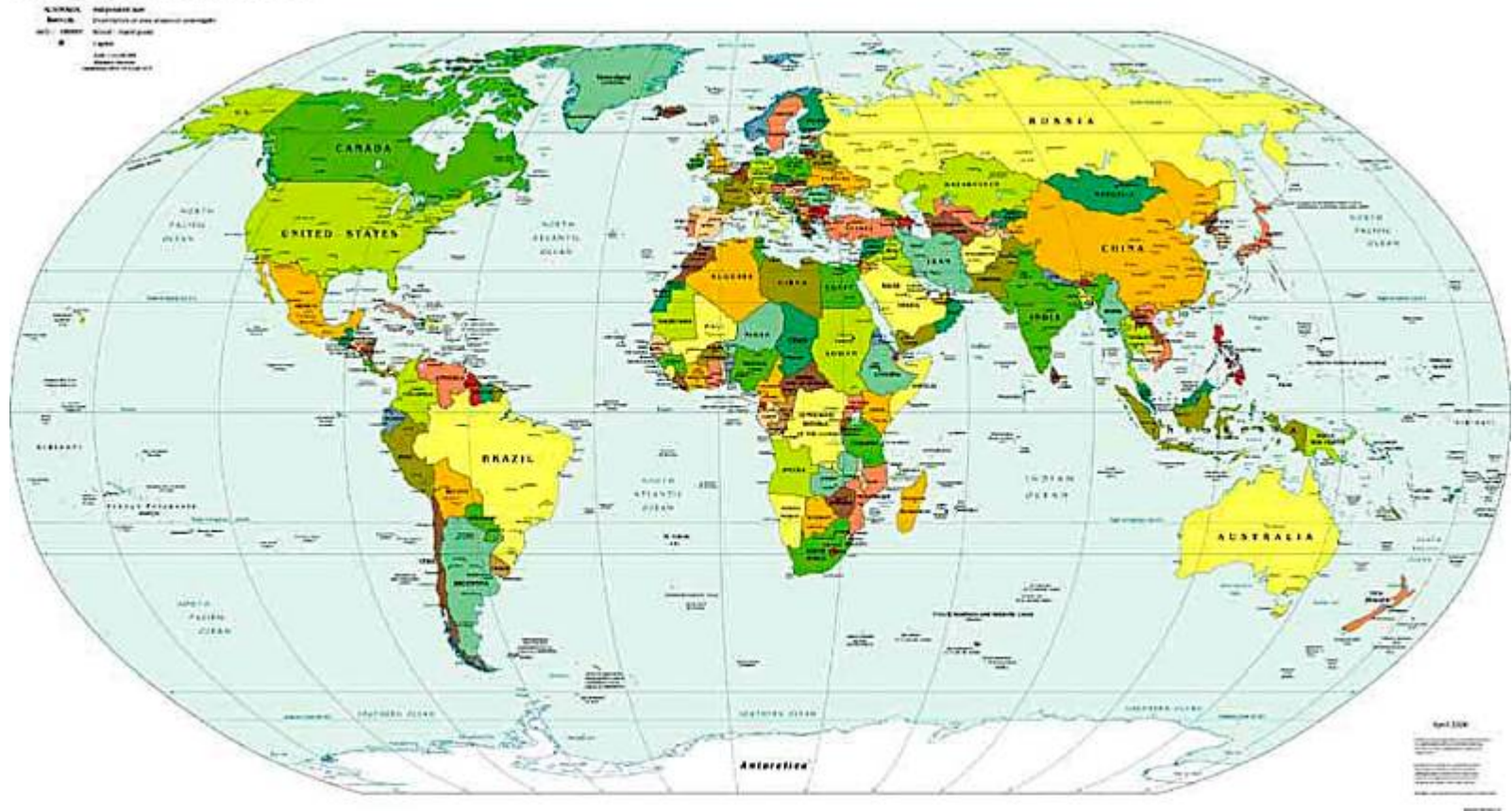
Consumer Sentiment

Consumer Confidence



The World Economic Order

Political Map of the World, April 2000



China



- China's GDP growing at 10.7% for 4th Qtr. 2009
- Expanding economy shows growing need for more natural resource
- GDP of \$7.9 Trillion PPP (\$4.9 Trillion real dollar)

The New Global Economy

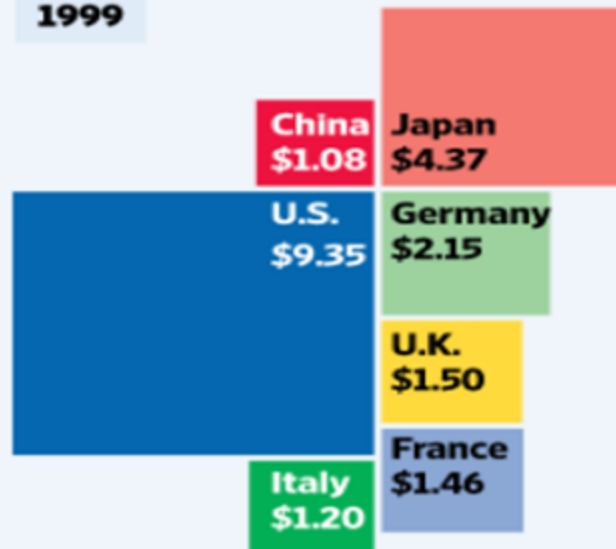
How They Stack Up

China's GDP has more than quadrupled in the past decade, leaving it poised to surpass Japan as the world's second largest economy.

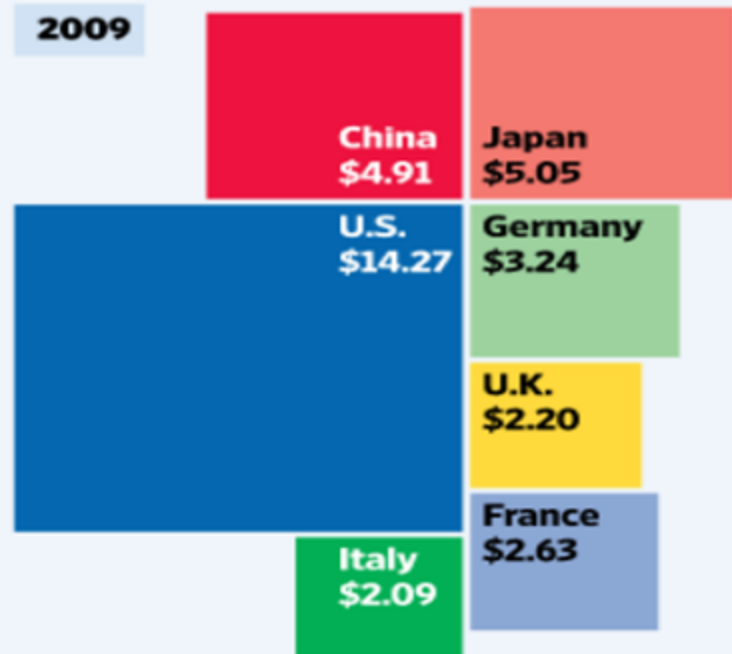


GDP, in trillions

1999

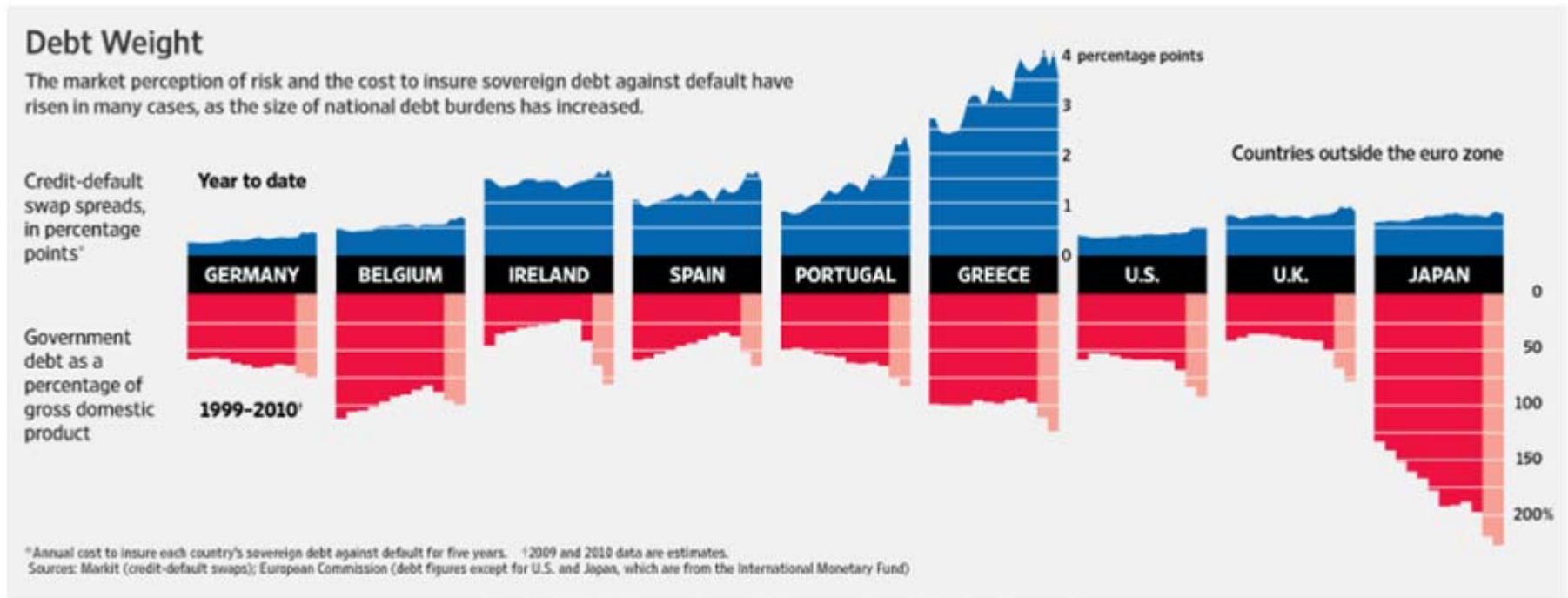


2009



Source: International Monetary Fund, October forecasts, except China

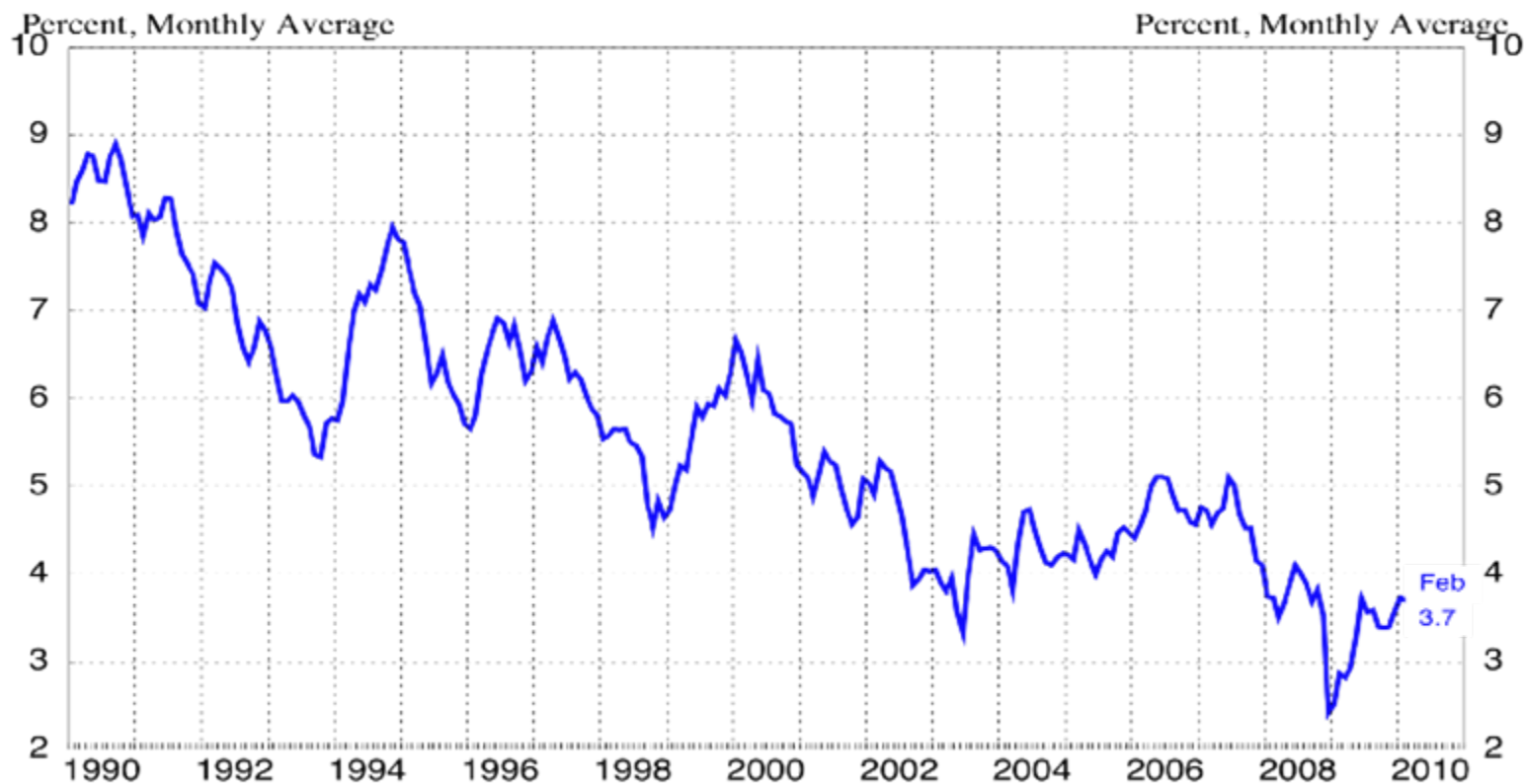
The Rest of the World's Debt

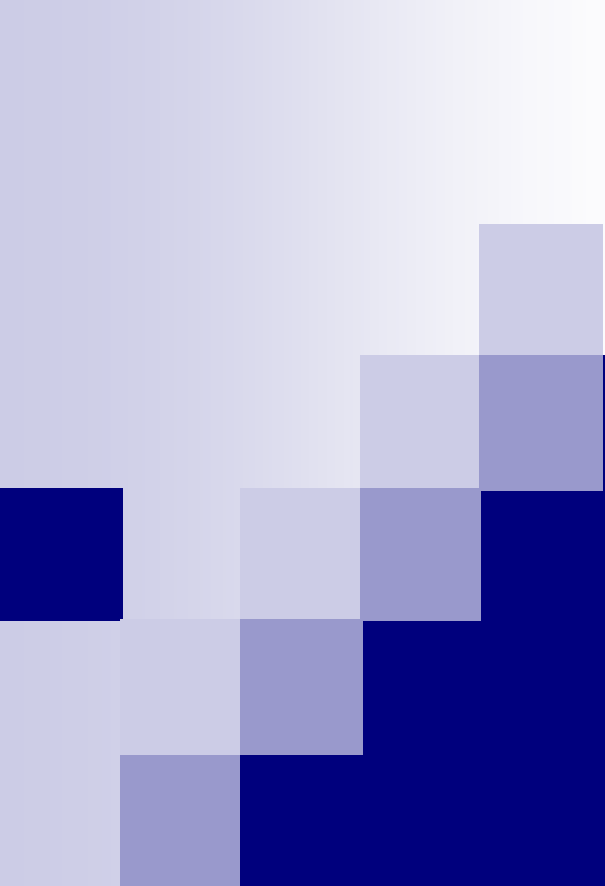


Copyright © 2010 Dow Jones & Company, Inc. All Rights Reserved.

Cost of helping Economy

YIELD ON 10-YEAR TREASURY BOND





Stirred, Shaken, and Recovering?

John W. Mitchell



Background

- No Place to Hide
- Recovery is Underway
- Headwinds Still Out there
- We Are Not In Kansas Anymore
- Wide Range of Possibilities

Job Growth Update

January data – year over year gains – 48 states down YOY

- **Alaska 1**
- North Dakota 2
- Vermont 3
- New Hampshire 4
- Virginia 5
- Nebraska 6
- Kentucky 7
- New York 8
- South Dakota 9
- Louisiana 10
- South Carolina 11
- Arkansas 12
- Pennsylvania 13
- Maryland 14
- Iowa 15
- New Jersey 16
- **Utah 17**
- **Montana 18**
- Michigan 25
- **Hawaii 27**
- Connecticut 32
- New Mexico 33
- **Idaho 34**
- Oklahoma 35
- **Oregon 36**
- **Washington 40**
- Colorado 46
- California 47
- **Wyoming 48**
- Arizona 49
- Nevada 50



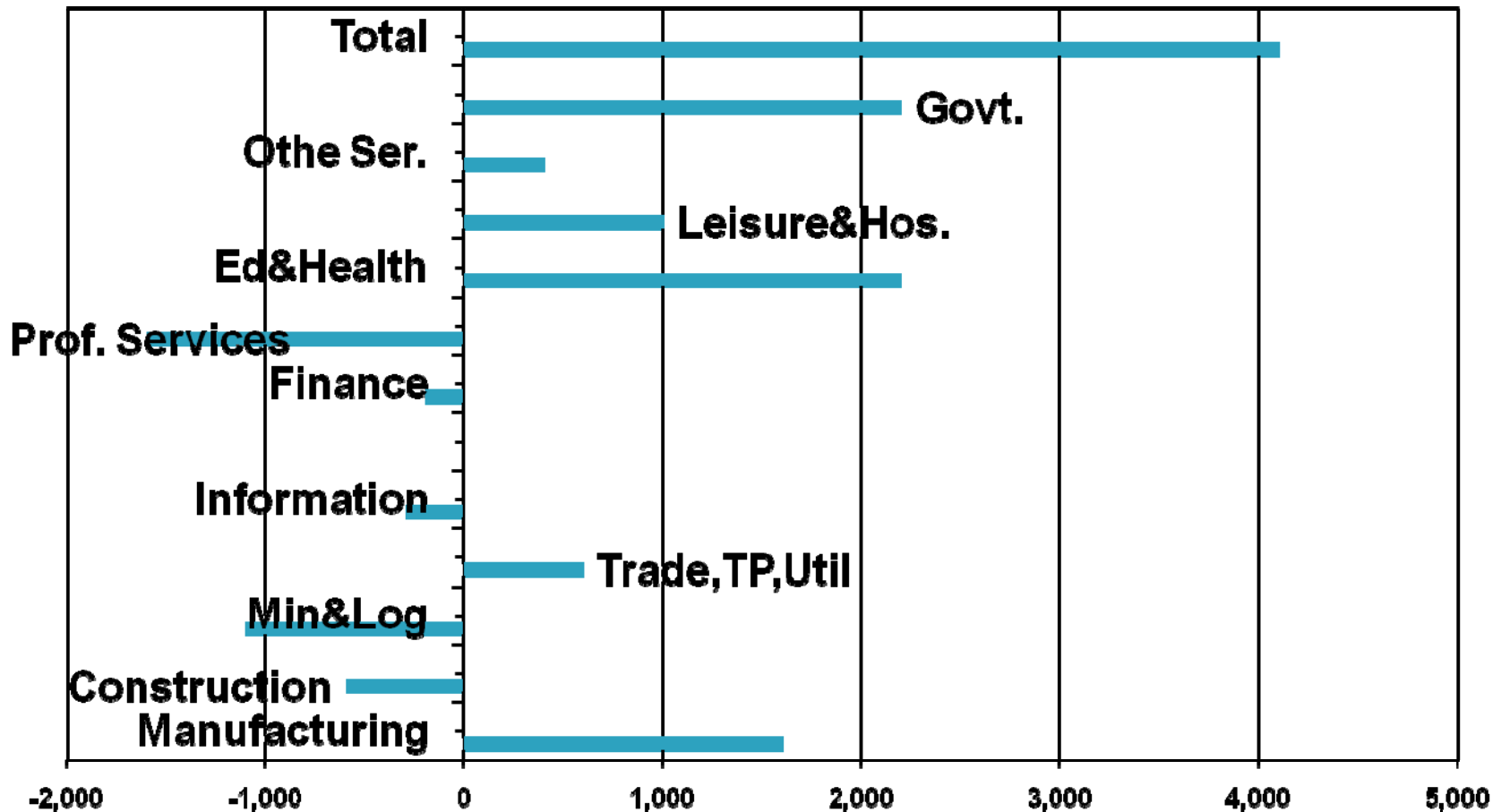
The Upturn

- Business Investment, Time, Technology
- Inventory Correction
- Housing Bottom
- Trade Rebound
- Balance Sheet Repair-Consumers and Business
- Stimulus
- Births and Expansions
- Kansas City Fed: After Serious Recessions-Upturns
Geographically Broad Based

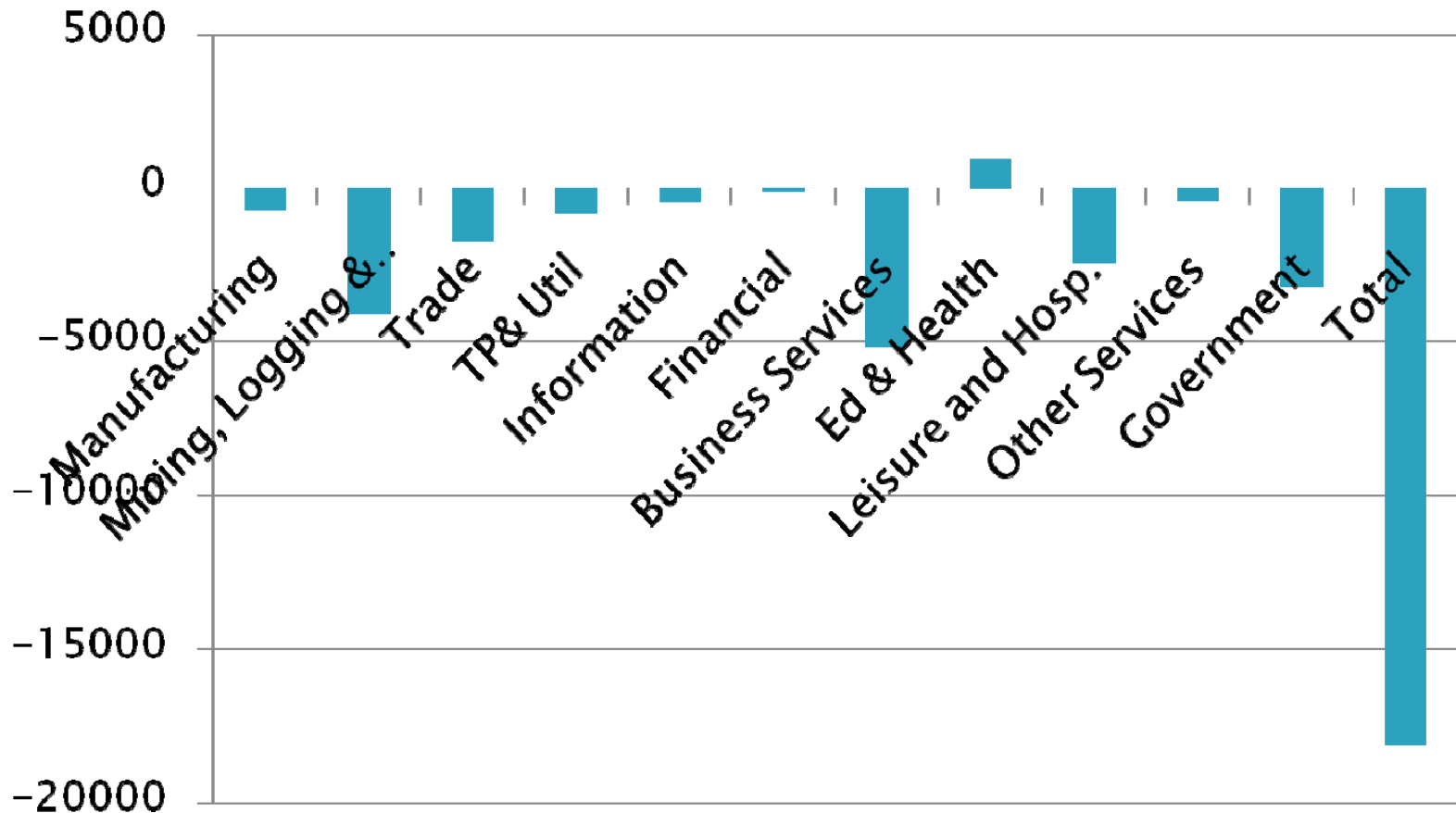
Around the Region

	2008 Un Rate	2009 Un Rate	Permits	FHFA Q4 PO	2009 Population Growth
Alaska	6.5%	8%	912 1.2%	-2.81%	1.5%
Hawaii	4	6.8	2,617 (-36.4%)	-2.69	.6
Idaho	4.9	8	5,292 (-18.2%)	-6.61	1.2
Montana	4.6	6.2	1,745 (-26.6%)	-2.6	.7
Oregon	6.5	11.1	7,686 (-34.2%)	-7.43	1.1
Utah	3.7	6.6	10,627 (-2.5%)	-7.65	2.1
Washington	5.4	8.9	16,754 (-42%)	-5.23	1.5
Wyoming	3.2	6.4	1,975 (-26%)	-5.99	2.1

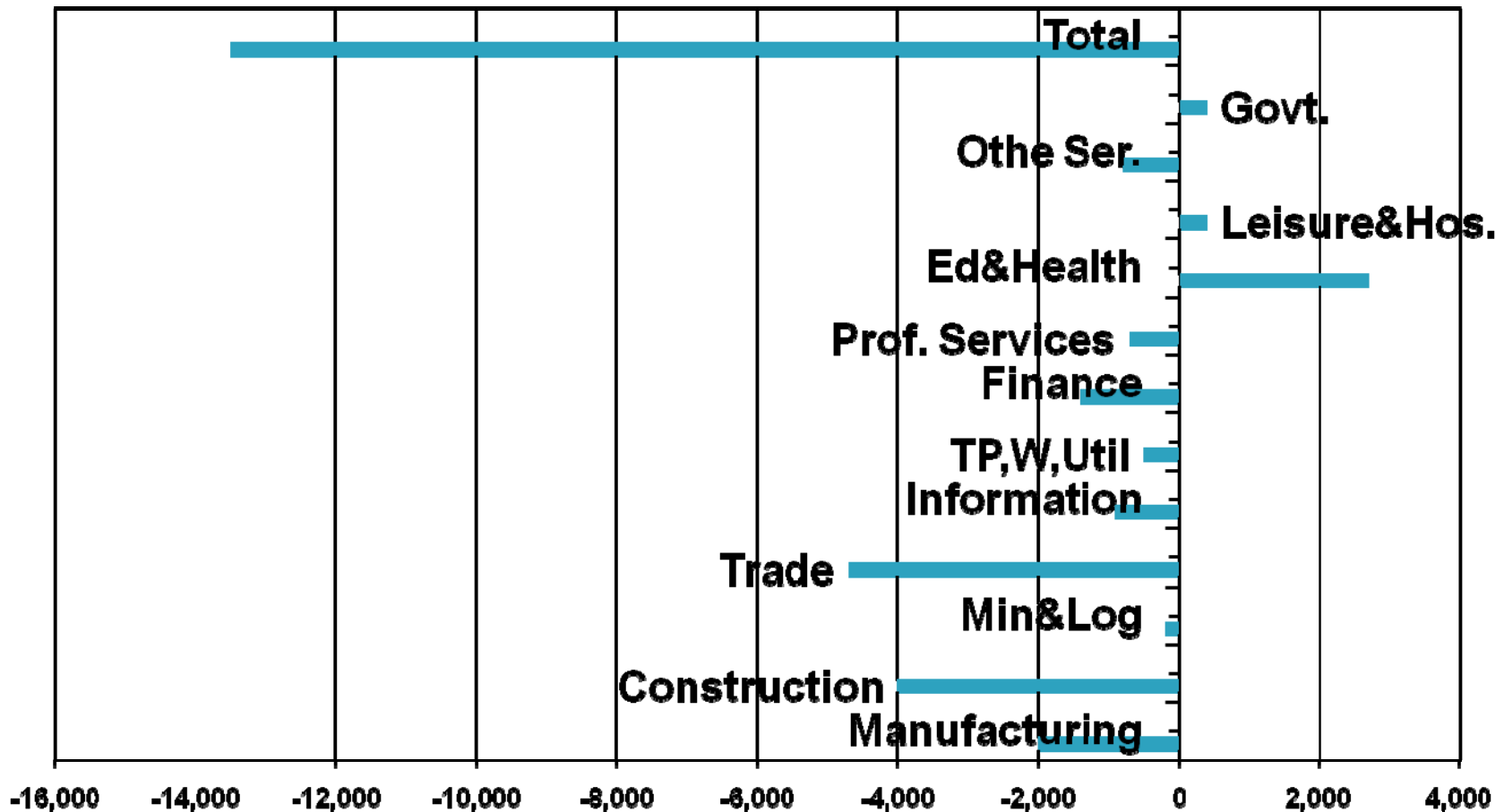
Alaska Job Change Year to January 2010 (1.4%) Dept. of Labor



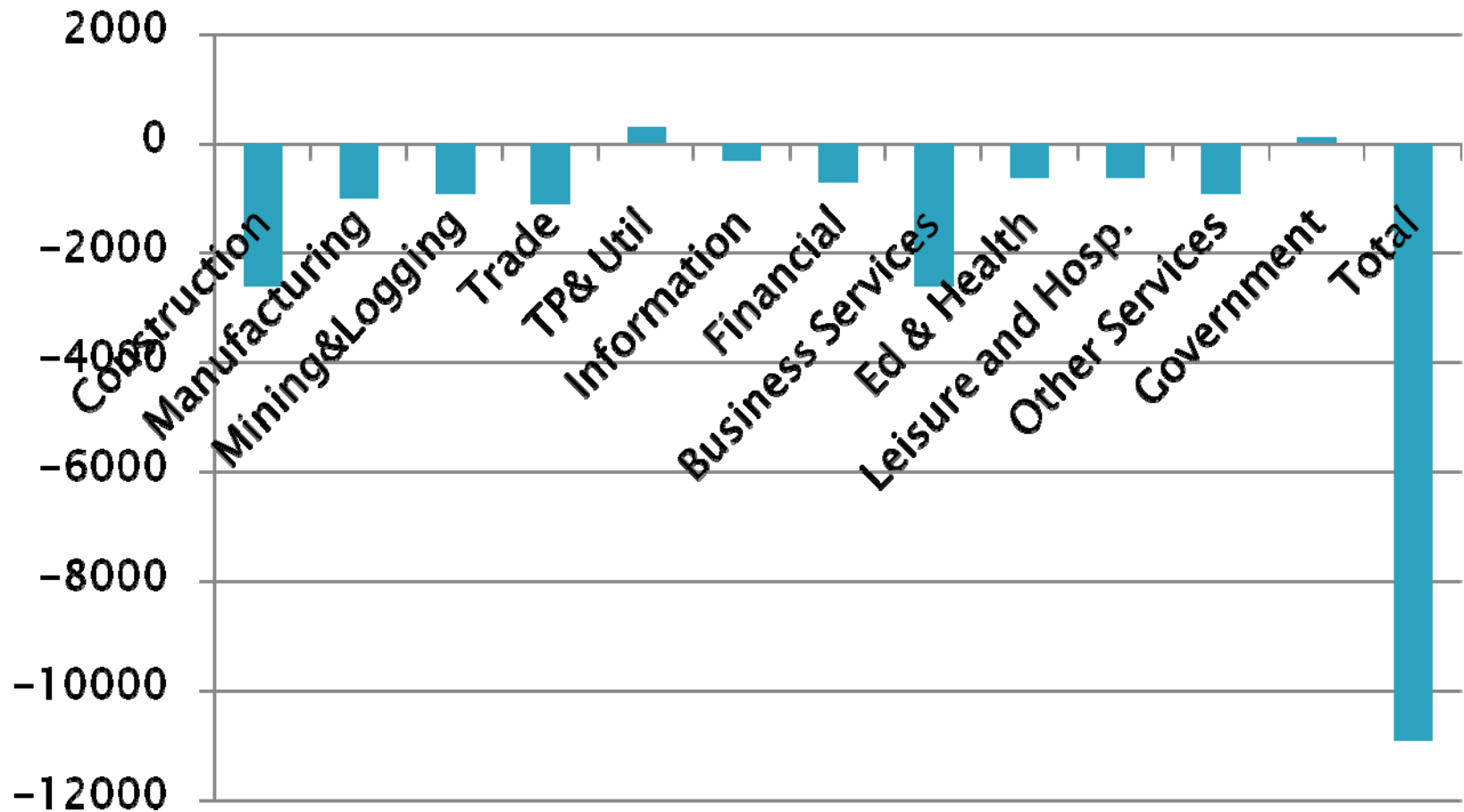
Hawaii Job Change Year to January 2010 (-3%) Dept. of Labor



Idaho Job Change Year to January 2010 (-2.2%) Dept. of Labor

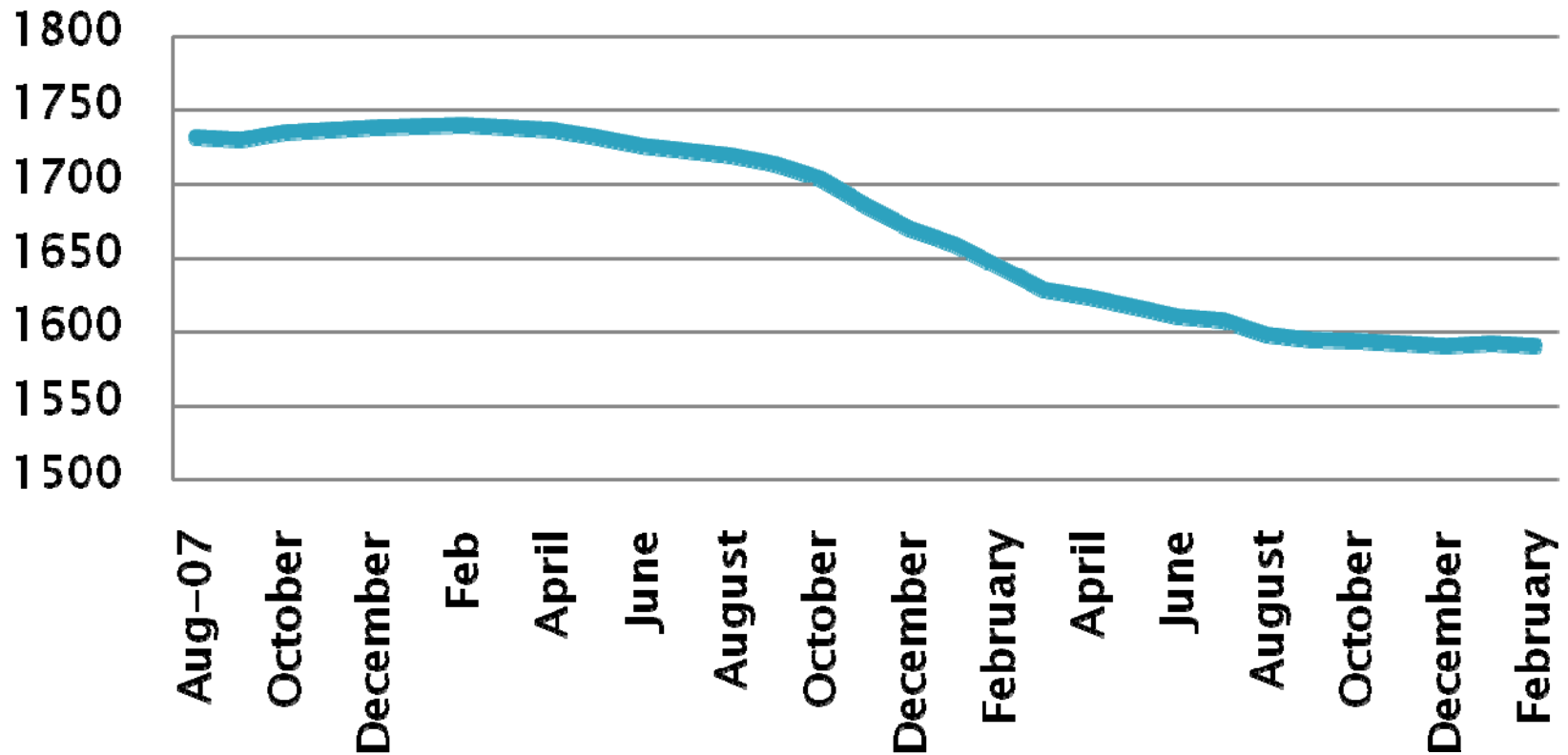


Montana Job Change Year to January 2010 (-2.6%) Dept. of Labor & Industry

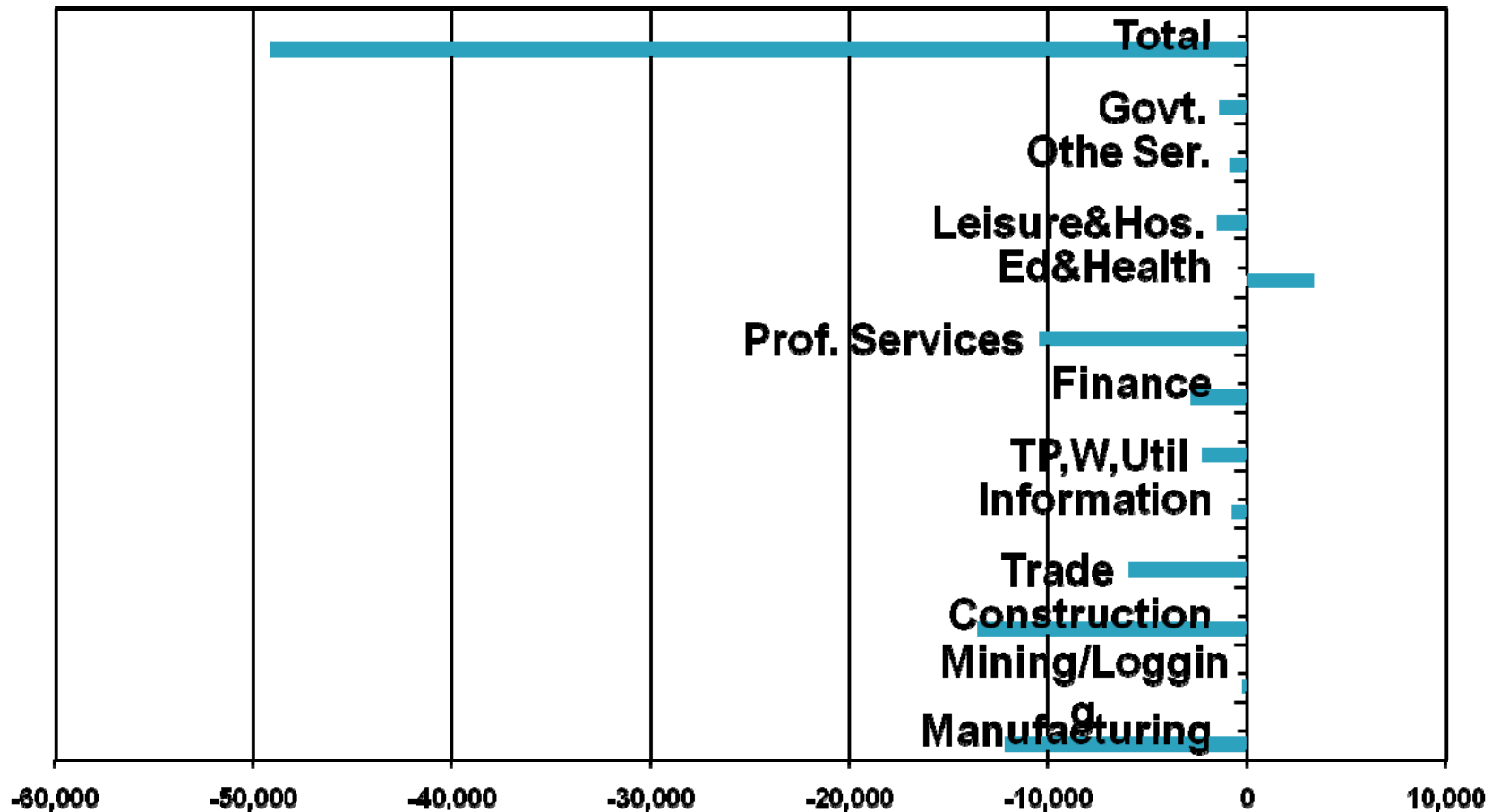


Oregon Wage and Salary Employment (,000 – SAAR) Employment Dept.

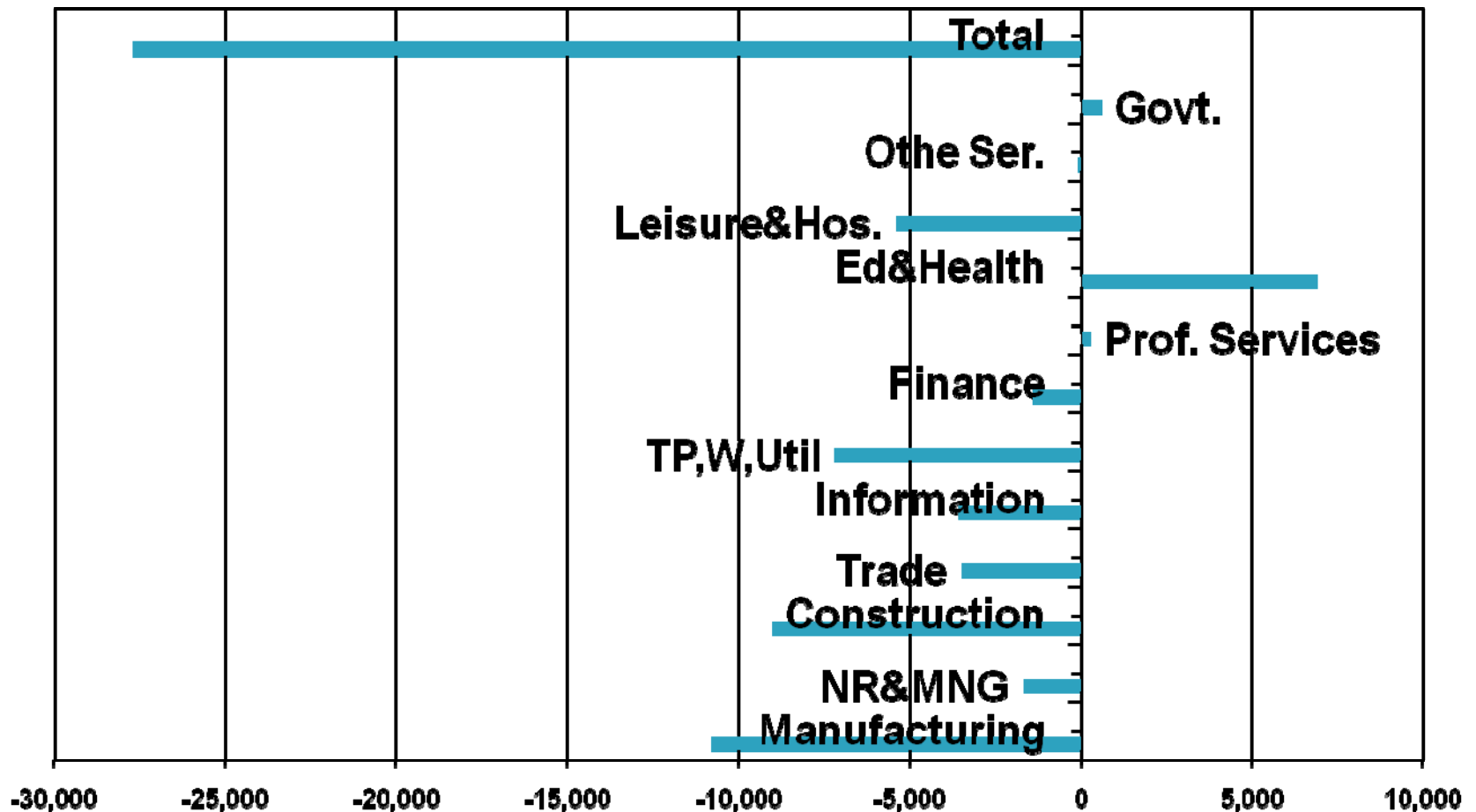
Wage and Salary Employment



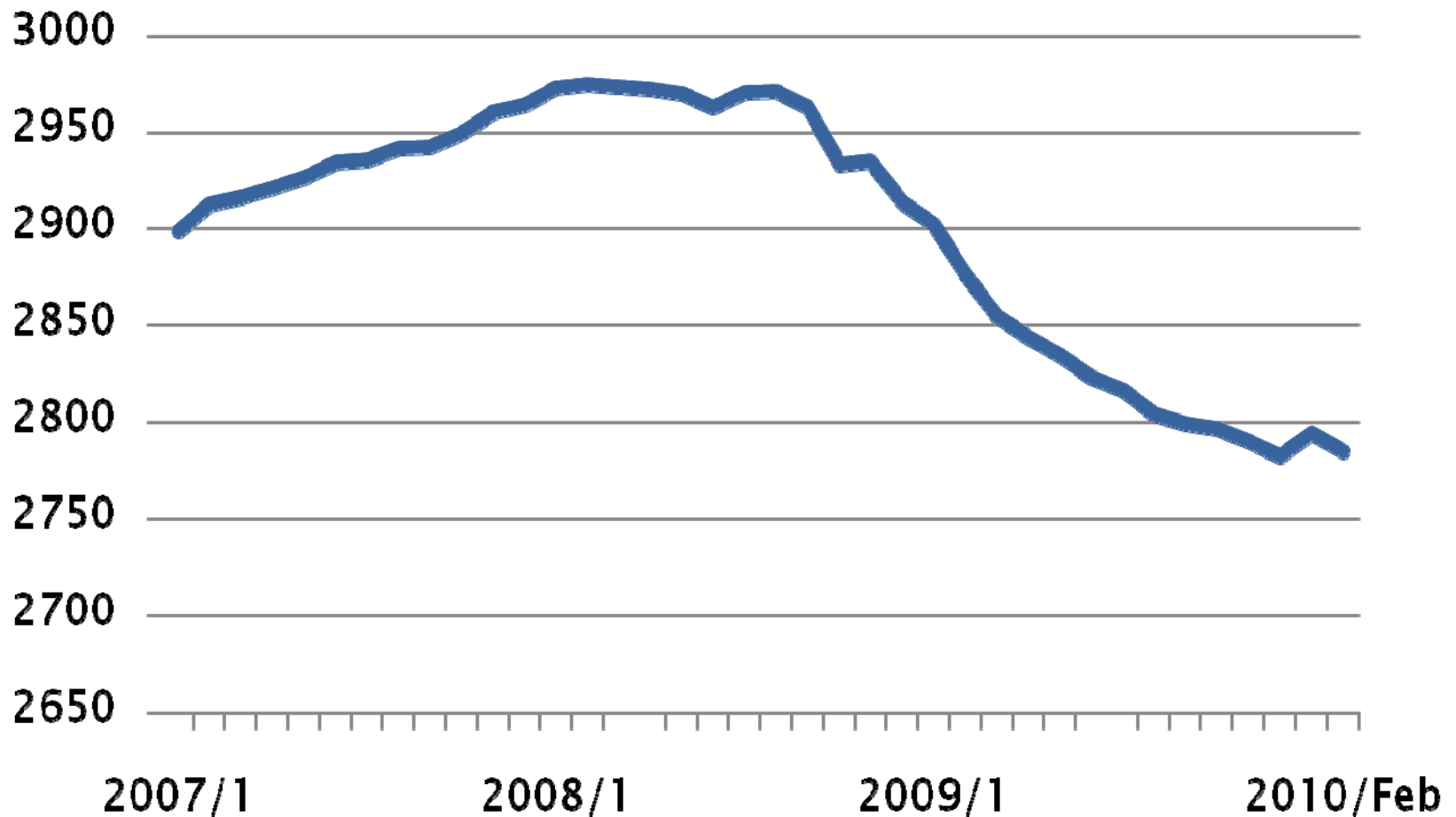
Oregon Job Change Year to February 2010 (-3%) Employment Dept.



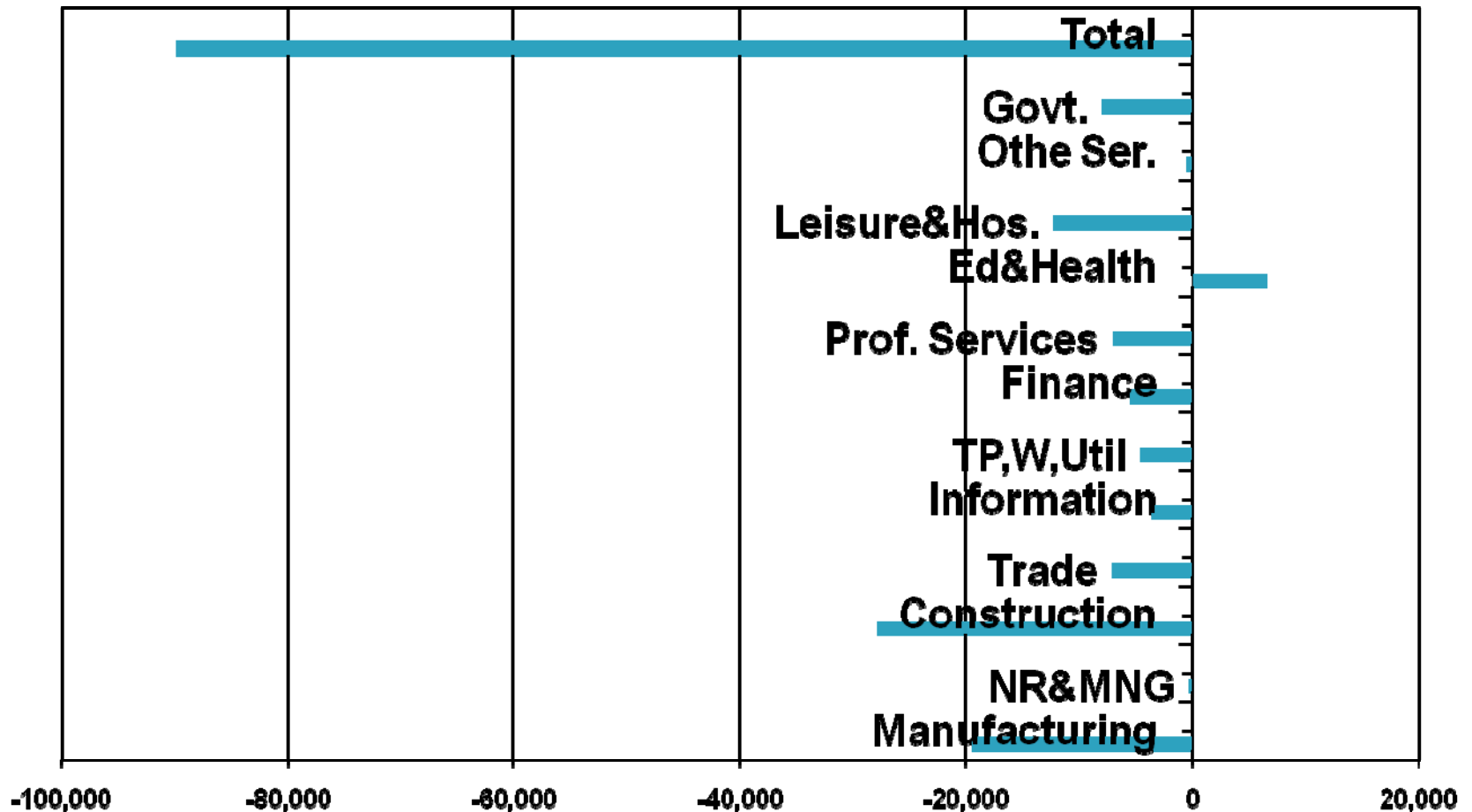
Utah Job Change Year to February 2010 (-2.3%) Workforce Services



Washington Employment 2007 – 2010 Employment Security



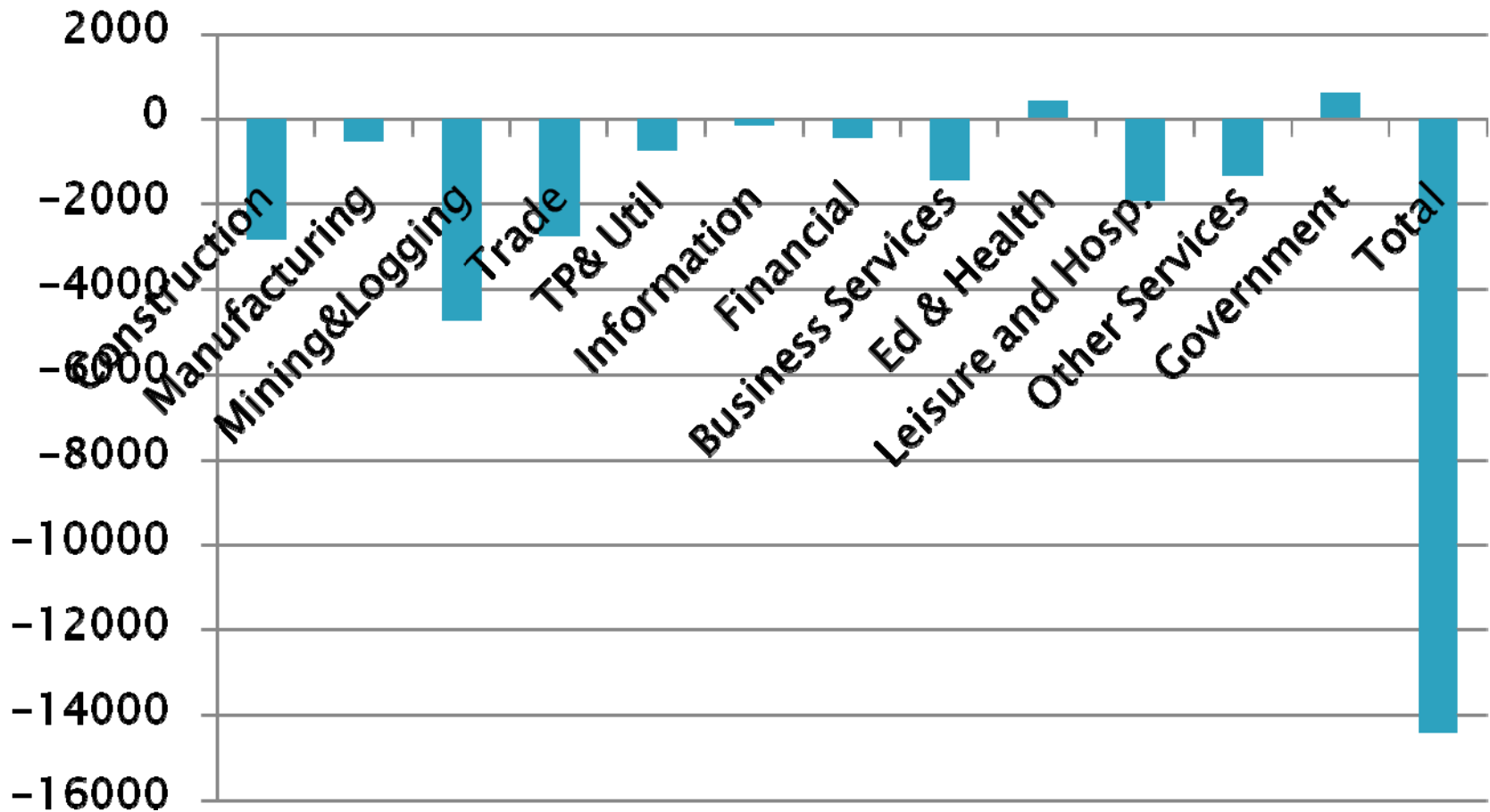
Washington Job Change Year to February 2010 (-3.2%) Employment Security



Washington Job Growth Year to February 2010

Metro	Job Change	Percentage
Bellingham	-2,600	-3.2
Bremerton	-2,600	-3.1
Clark	-4,200	-3.2
Kenn-Rich-Pasco	3,300	3.6
Olympia	-1,600	-1.6
Seattle-B-E	-57,900	-4.1
Spokane	-5,200	-2.5
Tacoma	-9,500	-3.5
Yakima	1,500	2

Wyoming Job Change Year to January 2010 (-5%) Employment Dept.



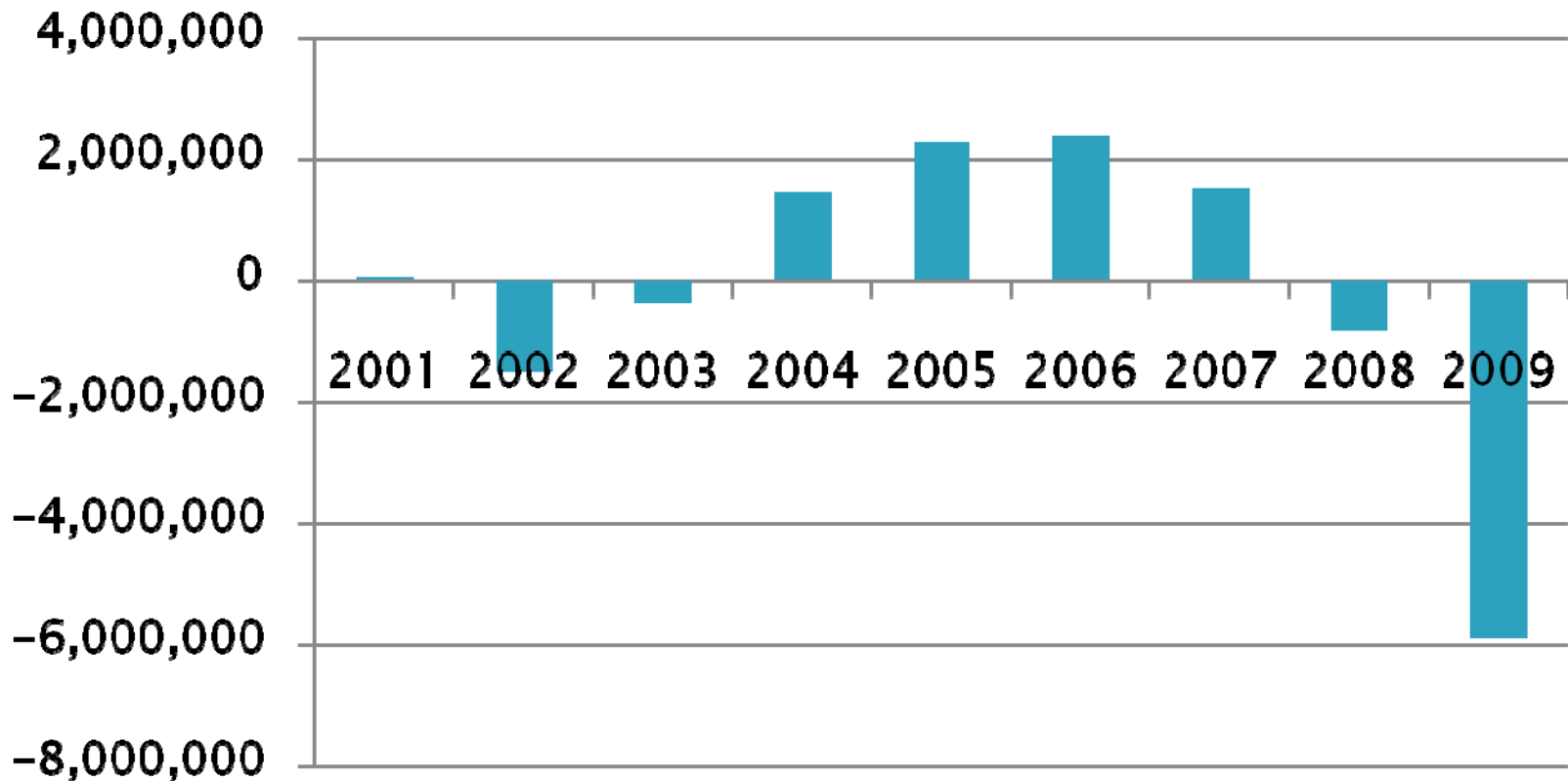
Peak to Current Employment Declines to January 2010

- Total -8,424,000 Since 12/07
- Construction 8/06 -2,100,000
- Manufacturing 8/04 -2,803,000
- Retail 12/07 -1,168,000
- Financial Activities 12/06 -709,000
- Professional & Business Services 12/07 -1,521,000
- Government 4/09 -155,000
- Education and Health Services No Decline

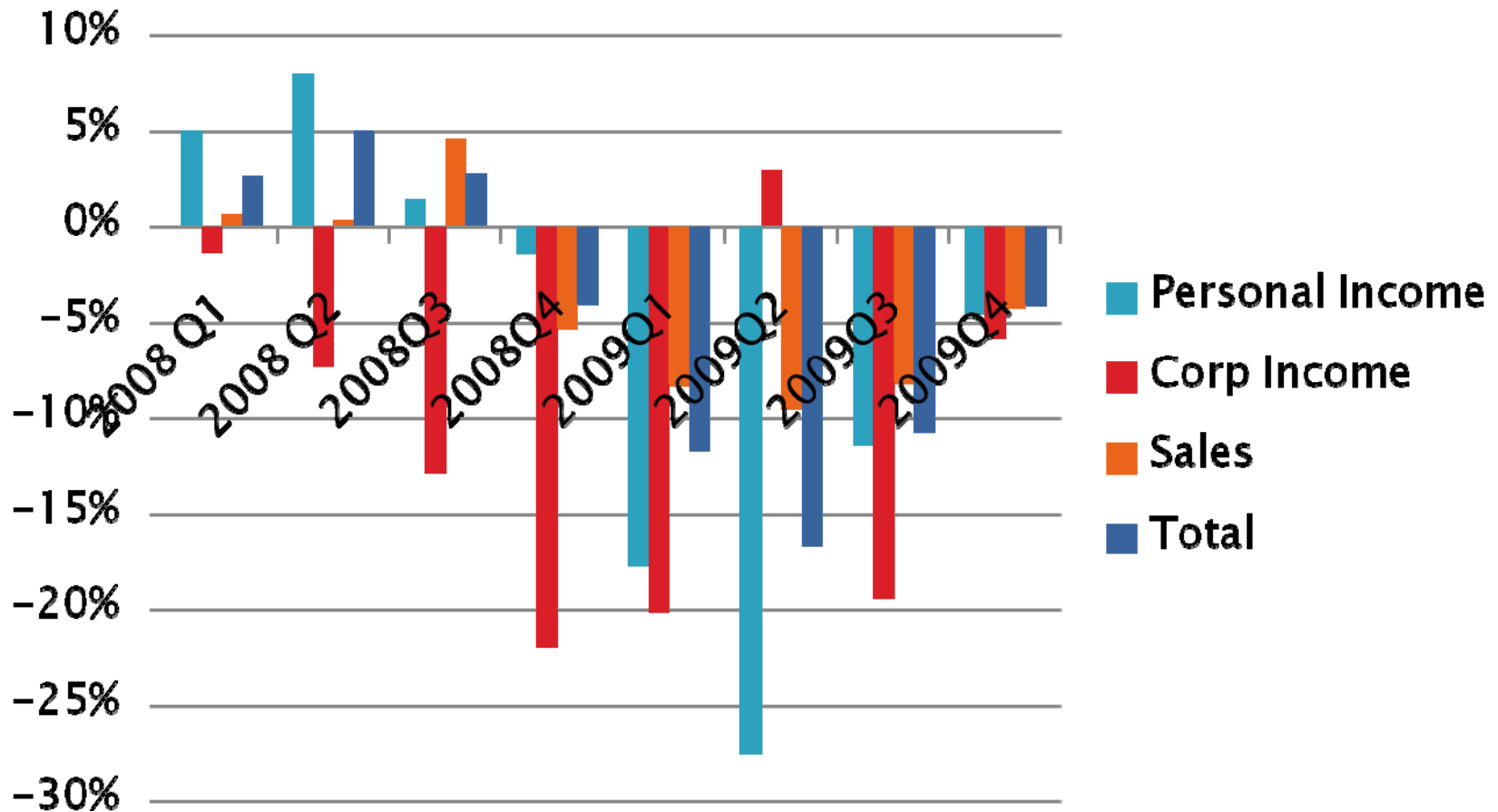
Source: BLS

Changes in Non-Ag Wage and Salary Employment Annual Average

Source: BLS



Quarterly State Tax Revenue Year over Year – Census Bureau, Rockefeller Institute





The Fallout and Legacies

- Larger Federal Government
- Consumer Behavior Alteration ?
- Lingering Income Declines
- “Every time someone’s laid off now, they need to start over. They do not even know what industry they will be in next.” Gary Burtless, Brookings
- Long Term Fiscal Imbalance Mixed with Short Term Cyclical Weakness



Questions?